



Connecting business
Connecting people

The Intelligent Business



“We put the customer first, keep it simple and make a difference together – it’s in the DNA of everything we do.”

Contact us today
We’d love to speak to you



www.stlcomms.com



Email: sales@stlcomms.com



Call: 0800 316 0123



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STL Collab:IT

**Working with you to
provide IT help
where you need it.**



Every business understands the IT challenges that come with running a business.

STL provide IT services and support to SME's allowing them to focus on what really matters. At STL we know that running a business is hard work, and sometimes managing and supporting your IT estate can feel like a minefield.

- ✓ **Knowing what IT you need and keeping up with the latest technologies**
- ✓ **Protecting your systems and data from any security breaches**
- ✓ **Having the tools to make it easy for your staff to become more productive**
- ✓ **Having limited IT experience and needing a 'virtual IT team'**
- ✓ **A growing list of projects that need to be managed day to day?**
- ✓ **Needing to refresh your IT estate whilst managing costs**

At STL we can help you with IT purchasing, support, security and much more.

With our experience and industry leading portfolio, we'll cover all your business IT needs, as and how you need it. You may choose to fully outsource or complement in-house resources – either way we're here to help.



So how can STL Collab:IT help your business?

STL has a portfolio of industry leading solutions to help customers manage their IT – delivered either as a fully managed service or as and when help is needed.

It may be that your business doesn't have the necessary skills or time to manage your IT, or your IT department are in need of some more support.

At STL our team have extensive industry experience, and can provide technical expertise when and where you need it.

STL's Collab:IT Services



Staying Secure

No business can afford to ignore security. IT infrastructure and data needs to be strong, secure and compliant so that your business is protected against potential cyber threats, data breaches and disasters. Get this wrong and your business stops running.

STL can help by ensuring you have the business continuity tools and support in place to keep your business protected.



Managing the Workplace

The modern workplace is evolving at pace with a flexible workforce, new business models and digital tools that allows teams to connect and collaborate.

STL can ensure that businesses today have the right combination of workplace productivity tools, an efficient operating system and smart applications to seamlessly support employees and encourage collaboration.



IT Help

Technology plays a crucial role in the running of your business from infrastructure to security. For it to work successfully it requires regular monitoring, reviews, maintenance and upgrades to stay aligned with the changing needs of your business.

Managing this day to day can be challenging with limited resource, knowledge and budget. STL are able to provide IT help, support and procurement.

- ✓ **Cyber Security**
- ✓ **Antivirus & Firewall**
- ✓ **Data Backup/Disaster Recovery**

- ✓ **Workplace Productivity Tools: 365**
- ✓ **Connectivity**
- ✓ **Hardware**

- ✓ **IT Break Fix Support**
- ✓ **Virtual IT Team**
- ✓ **Procurement of New Technology**

Why STL Collab:IT?

Our IT managed service team operate as an extension of your business IT team, by providing you with on site and cloud based services and support, as well as cloud back up and storage.

We also pride ourselves on guaranteeing and delivering exceptional customer service.

- ✓ **Subscription Pricing**
- ✓ **Smart Procurement**
- ✓ **Microsoft Silver Partner**
- ✓ **20 Years Industry Experience**

Microsoft
SILVER CERTIFIED
Partner

solarwinds
customer success

WatchGuard™

UBIQUITI
NETWORKS

DrayTek

NETGEAR

EveryCloud

lenovo



Staying Secure



No business can afford to ignore security

IT infrastructure and data needs to be strong, secure and compliant so that your business is protected against potential cyber threats, data breaches and disasters. Get this wrong and your business stops running. STL can help by ensuring you have business continuity tools and support in place to keep your business protected.



How STL can help your business

- Protect your business from cyber crime ✓
- Ensure data is secure and backed up ✓
- Defend against security breaches ✓
- Business continuity plans ✓
- Disaster recovery ✓

Security Solutions

Cyber Security

The world of cyber security and data breaches has changed, with every business now a potential target. SME's represent just under 50% of cyber crime victims, often targeted as they are perceived to be vulnerable to attack due to lack of experience, knowledge or investment in keeping secure – hoping it doesn't happen to them. With attacks becoming more sophisticated and frequent, it's crucial for your business to remain compliant and be equipped to deal with cyber threats

Data Backup

Never before has effective data management been so important, as exponential amounts of data are continuously generated throughout the organisation. Whilst businesses understand the importance of collating and storing data, the business costs of losing access to this data or losing access all together are often overlooked. It's essential that if the worst happens, that your data is protected, secure and backed up.

Antivirus & Firewall

Connectivity is the lifeblood of any business – from your employees accessing systems to customers transacting online with you. With this increased traffic and reliability on connectivity, it's no surprise that unless protected, businesses are exposed to risk of security breach or threat of a virus.

Disaster Recovery

Unexpected disruption to a business can cause chaos, and unfortunately disaster of this nature is unpredictable. It's vital that when the worst happens, that you have business continuity plans in place so that your business and mission-critical processes face minimal disruption.

Managing the Workplace



Workplace productivity and collaboration

The modern workplace is evolving at pace with a flexible workforce, new business models and digital tools that allows teams to connect and collaborate. Businesses today must have the right combination of workplace productivity tools, an efficient operating system and smart applications to seamlessly support employees and encourage collaboration.

Workplace Productivity Tools: Microsoft 365

Microsoft 365 is a complete, intelligent solution, including Office 365, Windows 10, and Enterprise Mobility + Security, that empowers everyone in the business to be creative and work together, securely.

Bring together teams and resources all in one place:

Get the hub for teamwork with Microsoft Teams, where you can chat, hold meetings and share files and apps.

Connect the workplace with a mobile, intelligent intranet:

Share resources, news and apps across the organization with dynamic sites and portals.

Stay connected and organized on the go:

Connect and collaborate wherever you go, share files, coordinate schedules and book meetings.

Work together in real time with Office apps:

Share your files securely with OneDrive and co-create in real time.

STL also bolster the M365 suite of products with other best of breed vendors ensuring you are secure and resilient.



Connectivity

Connectivity underpins everything in a cloud-centric world and is the enabler that can take a business to the next level in the digital future. From VoIP to accessing the cloud, the benefits of flexible working, improving digital marketing and enhancing the customer experience mean that a reliable, secure and flexible connection is a necessity for the future.

STL offer a wide portfolio of industry leading connectivity services:

-  **WiFi services**
-  **Networking (MPLS, LAN, WAN)**
-  **Cloud services**
-  **Internet access (BB/ADSL/FTTC)**

Hardware

Keeping hardware in your business up to date usually means taking on substantial capital expense that usually hasn't been budgeted for. With STL's Hardware as a Service (HaaS) solution, procurement of the latest hardware through a monthly subscription, means that you won't need to worry about failing or inefficient hardware, and will replace the large capital expense with manageable monthly costs.

Areas STL can help you with our 'Hardware As A Service' (HaaS):

-  **Laptops**
-  **Desktops**
-  **Servers**
-  **Printers**
-  **All IT peripheral products**

Managed IT support and procurement



Technology plays a crucial role in the day to day running of your business from infrastructure to security. For it to work successfully it requires regular monitoring, reviews, maintenance and upgrades to stay aligned with the changing needs of your business.

Protecting your data and company assets within your network whilst keeping your business secure from potential cyber threats is also a key priority, and one that if not managed correctly can shut your business down.

Managing all these elements day to day can prove to be a big challenge in terms of limited resource, knowledge and budget.

STL can help you in a number of ways

- ✔ **Procurement Of New Technology**
- ✔ **IT Break Fix Support**
- ✔ **Virtual IT Team**

STL has a portfolio of industry leading solutions to help customers manage their IT, delivered either as a fully managed service or as and when help is needed. It may be that you don't have the necessary skills or time to manage your IT, or are an IT department in need of some more support.

At STL our team have extensive industry experience, and can provide technical expertise when and where you need it. Our unrivalled IT support capabilities can help all sizes of business and in-house teams, no matter what your needs.

Why subscription?

Upfront Purchase Model

Business spec Laptop or desktop

3 year extended warranty for device

Installation and set up

Microsoft Office Home and Business Edition

Basic AntiVirus software – 3 Year Subscription

Total cost out of cashflow = £1,745.00 inc 3 yrs support

VS

Subscription Model

Business spec Laptop or desktop

3 year extended warranty for device

Installation and set up

Office 365 Business Premium

Advanced Endpoint Security Software

Total monthly cost option = £49.61 inc support

Typical cost of a new starter. Example based on a price comparison from July 2019.

Who have **STL** helped





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