



digital workplace

All your essential business technology, wrapped into a flexible package that's designed for YOUR business.

Let's connect. Let's grow.

Powered by





Welcome to Focus Group

Established in 2003, we're proud to be one of the UK's leading independent providers of essential business technology.

Here to take care of all your IT, telecoms and connectivity services. This means everything you need in one place. Leaving you free to focus all your energy on the important stuff. Like growing your business.

Our teams are experts in their field; passionate about finding the right solutions for you and committed to ensuring your business runs like clockwork.

We're by your side to keep your IT optimised, your business phone system at the top of its game, your data secure, your teams connected and your customers happy. At all times.

Whether you're an SME or global enterprise business; in the public sector, private sector or a charity... whatever your size, shape or service, we'll take the time to get to know your business and deliver the technology to fit the bill. Every time.

Introducing Digital Workplace

Digital Workplace is a fully flexible, agile and highly cost-effective bundle of essential business technology.

It covers everything you need to communicate, collaborate, increase productivity, keep connected and remain cyber secure.

It's your Microsoft 365, your phone system and business mobiles; it's unlimited talk time and superfast connectivity. It's the cyber security you need to protect your business and the 24/7 support you can rely on to keep your business moving.

It's designed for you and YOUR business, so you can tailor the elements in the package to suit your exacting requirements.

Most importantly, Digital Workplace – powered by Focus Group – is here to save you time and money.



Talk



Connect



Desktop



Security

Your Digital Workplace



Talk

Talk

Say hello to the future of communication. Your feature-rich telephone system is built into Microsoft Teams to facilitate seamless business communications in the workplace or on the move.

Connect

Harness the power of fast, reliable and secure connectivity, designed to keep your business firing on all cylinders, at all times. Enabling you to take efficiency to a whole new level.



Connect



Desktop

Desktop

Empower your team to communicate, innovate and collaborate by arming them with the tools and technology to access applications, files and communication platforms anywhere, on any device.

Security

We know staying safe and secure is important to you. So we offer a range of cyber security services from dark web monitoring to the latest multi-factor authentication, to protect your digital workplace.



Security



Build your Digital Workplace - your package, your way

Design YOUR Digital Workplace so it works for YOUR business. We're here to help you tick all the tech boxes and power your business at the right price.

Here's a handful of Digital Workplace package ideas* to ignite your thinking...

*Prices below are per user/per month (based on 10 users)

Start up
£20.99
per month

- ✓ Microsoft Teams
- ✓ Unlimited landline calls
- ✓ Unlimited mobile calls
- ✓ Office apps for web and mobile
- ✓ 50GB mailbox
- ✓ 1TB of OneDrive storage
- ✓ Dark Web monitoring
- ✓ Business broadband (SoGEA)
- ✓ Basic support

Recommended

Value
£22.49
per month

- ✓ Microsoft Teams
- ✓ Unlimited landline calls
- ✓ Unlimited mobile calls
- ✓ Office apps for web and mobile
- ✓ 50GB mailbox
- ✓ 1TB of OneDrive storage
- ✓ Dark Web monitoring
- ✓ Business broadband (SoGEA)
- ✓ Microsoft 365 daily backups
- ✓ Basic support

Productivity
£28.39
per month

- ✓ Microsoft Teams
- ✓ Unlimited landline calls
- ✓ Unlimited mobile calls
- ✓ Office apps for web and mobile
- ✓ 50GB mailbox
- ✓ 1TB of OneDrive storage
- ✓ Dark Web monitoring
- ✓ Business broadband (SoGEA)
- ✓ Microsoft 365 daily backups
- ✓ Office apps for Desktop
- ✓ Microsoft bookings
- ✓ Vulnerability scanning
- ✓ Basic support

Protect
£33.39
per month

- ✓ Microsoft Teams
- ✓ Unlimited landline calls
- ✓ Unlimited mobile calls
- ✓ Office apps for web and mobile
- ✓ 50GB mailbox
- ✓ 1TB of OneDrive storage
- ✓ Dark Web monitoring
- ✓ Business broadband (SoGEA)
- ✓ Microsoft 365 daily backups
- ✓ Office apps for Desktop
- ✓ Microsoft bookings
- ✓ Vulnerability scanning
- ✓ Employee Security Awareness training and Phishing testing
- ✓ Basic support



How can the Digital Workplace support, and future-proof, your business?

Digital Workplace is wrapped with your choice of technical support, 24/7 service and proactive management, plus you'll have one bill. Everything in one place. Our Digital Workplace experts will take care of everything. Leaving you free to focus on the important stuff, like growing your business.



Service & support 24//7

Digital Workplace is supported by 24/7 care, every day of the year. Our team know you need to keep your business moving; connected, optimised, productive and secure. At all times.



The latest cloud workplace technology

We've done all the research and road testing; and sourced the best-in-class solutions from trusted cloud services partners. Meaning we can take care of delivering futureproof services, so you can invest your time in developing your business.



Immediate cost savings

Budget is important, so we're here to help you reduce spend. We'll work to lower your business tech operating costs across the board.



Scalable and accessible

The beauty of Digital Workplace lies in its ease, flexibility and scalability. Thanks to the unique agility and bespoke features of this service solution, businesses of all sizes can scale unified technology solutions to improve output and guarantee an excellent user experience throughout every step of communication.



Simple to on-board, maintain and administer

Your account is easy to manage with our InFocus customer portal. Access support, billing and enjoy the ability to add additional services at the touch of a button.



A collaborative workplace

No matter where you are in the world, you can access your voice, mobile, data and Microsoft 365 suite services - easily and securely. Our Microsoft 99.9% uptime SLAs (service level agreements), mean fully optimised productivity - around the clock.

Why choose Focus Group?

✓ Independent UK supplier

Established in 2003 Focus Group is proud to be one of the leading independent providers of essential business technology. Delivering innovative solutions to keep your business connected.

✓ Renowned service

No matter the technology, our team's expertise is second to none. Passionate about finding the right solutions for you and committed to ensuring your business runs like clockwork.

✓ All in one place

Here to take care of all your IT, telecoms and connectivity services. This means everything you need in one place. Leaving you free to focus all your energy on the important stuff.

✓ Award-winning

We have won a multitude of awards including: Best Companies accreditation, Horizon partner of the year, Connectivity partner of the year, Comms Business Awards & Enterprise Reseller of the Year.



Our partners - world leading vendors

Technology is always evolving so our teams work continuously to establish partnerships with principal suppliers of innovative, industry-leading services and manufacturers.

Our long-standing relationships, preferential agreements and accreditations with leading suppliers across the technology sector are testament to the commitment we have to delivering best-in-class products, solutions and services to your business.





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Brighton & Hove Albion

As a long-time partner and supporter of Brighton & Hove Albion, Focus Group have been delivering match-winning technology to underpin the club's exponential growth over the last 20 years.

Following a thorough evaluation of the specific requirements of the club across its IT, connectivity, telecoms and mobile systems, Focus Group implemented a raft of innovative and future-proof solutions.

A state-of-the-art Aruba network solution now delivers a reliable and secure network infrastructure, whilst a high-performance internet network allows staff and stadium visitors to stay connected, even with a packed stadium.

Alongside improving the club's internet connection, network infrastructure and security, the mobile specialists at Focus Group implemented a cost-effective and fully managed mobile phone package.

The suite of complementary solutions and services provided have given the club a reliable, secure, future proof platform that can help them thrive in the Premier League.

The Focus Group 24-7 support team remain at Brighton & Hove Albion's side at all times, committed to ensuring the club runs like clockwork – keeping its IT optimised, its team connected at all times, its supporters happy and above all, match ready!



“Focus have successfully reformed our Wi-Fi connectivity which has made a real difference to our staff, players and fans and also provide the club with excellent telecommunications support.”

The team at Focus are knowledgeable and are always on hand to promptly assist with any problems or queries.”

Russell Wood, Head of Commercial

Let's make a difference

We are deeply committed to ensuring Focus Group has a positive and sustainable impact on the communities in which we operate, as well as remaining laser-focused on protecting the environment.

A sustainable future

When it comes to tackling climate change, even small changes can have a meaningful effect when we do it together. Caring about the impact we have on the world around us is a big part of who we are and we're committed to doing as much as we can as a business to make a difference.

We want our customers, our employees, our suppliers and our partners to know we are heavily invested in taking positive and meaningful steps towards a sustainable future. And that's exactly why we have started our journey towards carbon neutrality with big ambitions to make a big difference.





Renowned service

Industry leaders



Award-winning team





Get in touch

Let's connect. Let's grow

focusgroup.co.uk

